

# JOB VACANCY

## Retail Manager (2-Year Fixed-Term Contract) Veritas, Abbey Street, Dublin 1

Veritas is Ireland's leading religious publisher, retailer and wholesaler. We are seeking applications for an experienced Retail Manager (on a 2-year fixed-term contract) to oversee operations at our Abbey Street store.

The successful candidate will report to the Sales and Operations Manager and play a pivotal role in driving high performance and developing a service-orientated culture within the store. The ideal applicant will be driven, energetic, genuine and passionate, with the ability to lead a team and support the future direction of the store.

As the Store Manager you will be actively involved in motivating and developing a team of highly trained sales people to drive sales and achieve store targets. You will also play a key role in adapting and applying clear practices and procedures across the store from logistics, administration, stock management and customer service to cash management.

The successful applicant will have responsibility for five key areas:

- To deliver five-star excellence in terms of customer experience;
- To lead, motivate and empower your team;
- To drive sales and KPIs in the departments;
- To drive operational standards throughout the departments, by developing opportunities and brand promotion;
- To oversee staff training and development in all aspects of the customer experience, including brand and product knowledge. The ideal applicant can show that they demonstrate a successful record in delivering commercial results as well as leading and motivating a team. You will be approachable, professional and a team player with drive, energy and passion to succeed in this role.

The successful applicant will demonstrate:

- That they are a driven and flexible individual that thrives in a fast-paced retail environment;
- Excellent leadership and people-management skills with the ability to drive sales through your team;
- Excellent business know-how and commercial awareness.

Please apply by email, with CV, to  
Turlough O'Brien, Sales & Operations Manager • [turlough.obrien@veritas.ie](mailto:turlough.obrien@veritas.ie) by 19 October 2018